

THE LIST

Top 100 Residential Real Estate Agents

Ranked by 2022 total volume. Dollar figures are in millions. Total volume reflects only sold, non-listed sold and auction sold residential properties that were listed on the Matrix software platform used by the Northwest Arkansas Board of Realtors (NABOR). All other transactions were excluded. Agents may have changed real estate firms during the course of the year but are published here with the firm name provided by the NABOR.

RANK	AGENT NAME	TOTAL VOLUME		FIRM CITY
		2022	% CHANGE	
1	Linda Marquess	\$73.84 \$65.47	12.78%	Riverwood Homes Real Estate Fayetteville
2	Heather Campbell	\$57.22 \$22.86	150.31%	Weichert, Realtors-The Griffin Co. Bentonville
3	Meza Harris	\$46.69 \$37.13	25.75%	Lindsey & Associates Rogers
4	Kendall Riggins	\$45.70 \$32.93	38.78%	Lindsey & Associates Fayetteville
5	Dee Rodes	\$44.97 \$29.39	53.01%	Portfolio Sotheby's International Realty Rogers
6	Toby Crawford	\$38.48 \$41.93	-8.23%	Crawford Real Estate and Associates Springdale
7	Misty McMullen	\$36.79 \$48.56	-24.24%	McMullen Realty Group Rogers
8	Melissa Sims	\$35.75 \$65.09	-45.08%	First Star Realty Fayetteville
9	Doug Gibson	\$34.11 \$32.74	4.18%	Crye-Leike Realtors Rogers
10	Somer Adams	\$32.67 \$26.67	22.50%	Lindsey & Associates Rogers
11	Lauren Boozman Northey	\$32.32 \$37.47	-13.74%	Portfolio Sotheby's International Realty Rogers
12	Melanie Gabel	\$32.21 \$26.79	20.23%	Lindsey & Associates Fayetteville
13	Michael Hodges	\$30.31 \$23.61	28.38%	Keller Williams Market Pro Realty Bentonville
14	Chase White	\$28.86 \$27.65	4.38%	Collier & Associates Bentonville
15	Jackson Williams	\$27.93 \$12.08	131.21%	Weichert, Realtors-The Griffin Co. Fayetteville
16	Brandi Mallard	\$27.90 \$10.97	154.33%	Collier & Associates Rogers
17	Greg Taylor	\$27.77 \$6.86	304.81%	Weichert, Realtors-The Griffin Co. Springdale
18	Erin Hemme	\$27.30 \$7.12	283.43%	Carlton Realty Inc. Fayetteville
19	John Carpenter	\$26.69 \$27.90	-4.34%	Lindsey & Associates Fayetteville
20	Sam Niccum	\$26.64 \$19.01	40.14%	Riverwood Homes Real Estate Fayetteville
21	Jan Holland	\$26.51 \$21.92	20.94%	Coldwell Banker Harris McHaney & Faucette Bentonville
22	Martha Haguewood	\$25.39 \$31.57	-19.58%	Lindsey & Associates Fayetteville
23	William Payne	\$25.37 \$26.91	-5.72%	Flat Fee Realty Bentonville
24	Jared Smith	\$25.23 \$22.99	9.74%	Gibson Real Estate Rogers
25	Marcus Necessary	\$23.21 \$30.07	-22.81%	Weichert, Realtors-The Griffin Co. Bentonville
26	John Coger	\$20.82 \$4.52	360.62%	Collier & Associates Fayetteville
27	Katherine Voldeng	\$20.70 NA	NA	McGraw Realtors Bentonville
28	Natalie Edwards	\$20.50 \$19.33	6.05%	Better Homes and Gardens Real Estate Journey Bentonville
29	Leah Childress	\$20.13 \$16.17	24.49%	Elevation Real Estate and Management Springdale
30	Blake Smith	\$19.78 \$12.39	59.64%	Lindsey & Associates Fayetteville
31	Jennifer Castro	\$19.69 \$19.84	-0.76%	Keller Williams Market Pro Realty Bentonville
32	Lily Dighero	\$19.65 NA	NA	Sudar Group Fayetteville
33	Scott Waymire	\$18.95 \$15.65	21.09%	Berkshire Hathaway HomeServices Solutions Real Estate Bentonville

RANK	AGENT NAME	TOTAL VOLUME		FIRM CITY
		2022	% CHANGE	
34	Tina Waggener	\$18.89 \$12.36	52.83%	Weichert, Realtors-The Griffin Co. Bentonville
35	Ryan Hill	\$18.70 \$23.18	-19.33%	The Virtual Realty Group Fayetteville
36	TJ Mohler	\$18.53 \$12.09	53.27%	Mohler NWA Homes Fayetteville
37	Keith Marrs	\$18.45 \$8.71	111.83%	Legend Realty Inc. Farmington
38	Lenore Cottrell	\$18.19 \$21.12	-13.87%	Concierge Realty NWA Bentonville
39	Sean Morris	\$17.87 \$13.76	29.87%	Coldwell Banker Harris McHaney & Faucette Fayetteville
40	Tiffany Cox	\$16.87 \$13.21	27.71%	Coldwell Banker Harris McHaney & Faucette Bentonville
41	Jennifer Huffaker	\$16.75 \$15.24	9.91%	Coldwell Banker Harris McHaney & Faucette Bentonville
42	Beckie Seba	\$16.74 \$15.73	6.42%	Weichert, Realtors-The Griffin Co. Bentonville
43	Jill Marley	\$16.50 \$9.55	72.77%	Berkshire Hathaway HomeServices Solutions Real Estate Bentonville
44	Dale Carlton Jr.	\$16.31 \$13.49	20.90%	Carlton Realty Inc. Fayetteville
45	Jennifer Welch	\$16.26 \$10.31	57.71%	Crye-Leike Realtors Gentry
46	Jerry Dou	\$16.19 \$18.02	-10.16%	Collier & Associates Bentonville
47	Christine Cook	\$16.12 \$10.60	52.08%	Collier & Associates Fayetteville
48	Kaci Johnson	\$15.98 \$15.57	2.63%	Realty Mart Siloam Springs
49	Amanda Gainey	\$15.86 \$15.73	0.83%	Concierge Realty NWA Bentonville
50	Amber Nye	\$15.81 \$5.91	167.51%	Coldwell Banker Harris McHaney & Faucette Rogers
51	Chuck Simmons	\$15.76 \$7.14	120.73%	Coldwell Banker Harris McHaney & Faucette Rogers
52	Matthew Bastian	\$15.59 \$0.28	5,467.86%	Better Homes and Gardens Real Estate Journey Fayetteville
53	Lindsey Clark	\$15.58 \$14.60	6.71%	Homes & Spaces Real Estate Fayetteville
54	Cammi Hevener	\$15.45 \$21.16	-26.98%	Keller Williams Market Pro Realty Siloam Springs
55	Dave Armstrong	\$15.42 \$11.78	30.90%	Crye-Leike Realtors Bella Vista
56	Krishna Verma	\$15.28 \$9.38	62.90%	Verma and Associates Centeron
57	Josh Difani	\$15.19 \$10.61	43.17%	Rausch Coleman Realty Group Fayetteville
58	Kristin Sumpter	\$14.90 NA	NA	Leadership Legacy Realty Bentonville
59	Greg Hughes	\$14.77 \$20.20	-26.88%	Elite Realty Springdale
60	Nicki Rogers	\$14.62 NA	NA	Lindsey & Associates Rogers
61	Ellie Combs	\$14.57 \$14.81	-1.62%	Better Homes and Gardens Real Estate Journey Fayetteville
62	Melinda Cox	\$14.22 \$8.22	72.99%	Better Homes and Gardens Real Estate Journey Bentonville
63	Kelley Shearin	\$14.04 \$8.44	66.35%	Portfolio Sotheby's International Realty Rogers
64	Kate Cox	\$13.93 \$9.98	39.58%	Keller Williams Market Pro Realty Bentonville
65	Terrah Barber	\$13.92 \$12.75	9.18%	Buffington Homes of Arkansas Fayetteville
66	Dani Tolbert	\$13.87 \$3.03	357.76%	Rausch Coleman Realty Group Fayetteville

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Top 100 Residential Real Estate Agents

RANK	AGENT NAME	TOTAL VOLUME		FIRM CITY
		2022	% CHANGE	
67	Michael Sims	\$13.77 \$23.83	-42.22%	Bassett Mix & Associates Fayetteville
68	Jason Smith	\$13.51 \$13.03	3.68%	Smith and Associates Real Estate Services Fayetteville
69	Peggy Lucero	\$13.36 \$6.95	92.23%	RE/MAX Associates Fayetteville
70	David Mix	\$13.21 \$7.51	75.90%	Bassett Mix & Associates Fayetteville
71	Kelley Baertsch	\$13.15 \$13.82	-4.85%	Buffington Homes of Arkansas Fayetteville
72	Misty Barnes	\$13.00 \$10.60	22.64%	Coldwell Banker Harris McHaney & Faucette Fayetteville
73	Katherine Hudson	\$12.98 \$13.44	-3.42%	Keller Williams Market Pro Realty Fayetteville
74	Jillian Chamberlin	\$12.68 \$9.64	31.54%	Buffington Homes of Arkansas Fayetteville
75	Lisa Darling	\$12.61 \$11.42	10.42%	Keller Williams Market Pro Realty Fayetteville
76	Jana-Wrenay Elkins	\$12.57 \$6.69	87.89%	Lindsey & Associates Fayetteville
77	Adam Steenken	\$12.52 \$13.79	-9.21%	Coldwell Banker Harris McHaney & Faucette Fayetteville
78	Shane Macias	\$12.48 \$6.40	95.00%	Rausch Coleman Realty Group Fayetteville
79	Adam Reynolds	\$12.42 \$10.35	20.00%	Buffington Homes of Arkansas Fayetteville
80	Phillip Shepard	\$12.35 NA	NA	Collier & Associates Fayetteville
81	Amy Hinkson	\$12.33 NA	NA	Carlton Realty Inc. Fayetteville
82	Mike Parker	\$12.25 \$5.62	117.97%	Prime Real Estate and Development Fayetteville
83	Marcy Chavez	\$12.23 \$14.32	-14.59%	Weichert, Realtors-The Griffin Co. Springdale
84	Jim Brandon	\$12.13 \$18.65	-34.96%	RE/MAX Real Estate Results Bentonville
85	Milton Lamar	\$12.01 \$11.82	1.61%	Rausch Coleman Realty Group Fayetteville
86	Ray Heflin	\$11.91 \$9.10	30.88%	Lindsey & Associates Fayetteville
87	Dominick Hinds	\$11.79 \$6.15	91.71%	Lindsey & Associates Fayetteville
88	Gene Tabor	\$11.69 \$13.37	-12.57%	Tabor Real Estate Bentonville
89	Nishanthi Abeyagunawardene	\$11.58 NA	NA	Coldwell Banker Harris McHaney & Faucette Rogers
90	Veronica Marrufo	\$11.51 \$6.24	84.46%	Coldwell Banker Harris McHaney & Faucette Bentonville
90	Deanna Crook	\$11.51 \$18.57	-38.02%	Homescape Realty Centerton
92	Becky Carter	\$11.47 \$6.65	72.48%	Urban Cottage Fayetteville
93	Jacki Hudak	\$11.34 \$14.21	-20.20%	Riverwood Homes Real Estate Fayetteville
94	Emiley Horton	\$11.30 \$5.80	94.83%	Rausch Coleman Realty Group Fayetteville
95	Sherry Hardie	\$11.29 \$16.26	-30.57%	Coldwell Banker Harris McHaney & Faucette Rogers
96	Sheryl Carman	\$11.14 \$15.08	-26.13%	Coldwell Banker Harris McHaney & Faucette Bentonville
97	Marion Aust	\$11.12 \$12.92	-13.93%	Better Homes and Gardens Real Estate Journey Fayetteville
98	Amber Latimer	\$11.08 \$14.36	-22.84%	Gibson Real Estate Rogers
98	Cindy Switzer	\$11.08 \$7.74	43.15%	Coldwell Banker Harris McHaney & Faucette Rogers
100	Krystal Tronzano	\$10.85 \$6.81	59.32%	Collier & Associates Bentonville
Totals		\$1,959.43 \$1,561.69	25.47%	

Notes: NA — Not available.

Source: Northwest Arkansas Board of Realtors

Research by Paul Gatling

THE LIST

Top-Producing Residential Teams

Ranked by 2022 total sales volume with a minimum of \$10 million. Dollar figures are in millions. Total volume reflects only sold, non-listed sold and auction sold residential properties that were listed on the Matrix software platform used by the Northwest Arkansas Board of Realtors (NABOR). All other transactions were excluded.

RANK	TEAM NAME	TEAM MEMBERS	SALES VOLUME		% INCREASE	FIRM	CITY
			2022	2021			
1	The Limbird Team	41	\$205.92	\$182.87	12.60%	Limbird Real Estate Group	Rogers
2	Curtis Realty Group	31	\$110.91	\$126.29	-12.18%	HomeQuest Realty	Rogers
3	Schuber Mitchell Team	6	\$93.06	\$82.41	12.92%	Limbird Real Estate Group	Rogers
4	NWA ProTeam	10	\$86.11	\$63.84	34.88%	NextHome NWA Pro Realty	Bentonville
5	The Duley Group	16	\$84.76	\$78.01	8.65%	Keller Williams Market Pro Realty	Rogers
6	Howard Group	1	\$67.46	NA	NA	eXp Realty	Bentonville
7	The Moldenhauer Group	16	\$66.12	\$44.56	48.38%	RE/MAX Associates	Fayetteville
8	Ruby Poole Team	7	\$53.63	\$44.60	20.25%	Collier & Associates	Bentonville
9	The EJ Johnson Group	2	\$51.92	\$35.79	45.07%	Keller Williams Market Pro Realty	Bentonville
10	The Home Team	5	\$44.52	\$74.18	-39.98%	Coldwell Banker Harris McHaney & Faucette	Rogers
11	Joseph Hayes & Associates	2	\$37.05	\$37.43	-1.02%	Keller Williams Market Pro Realty	Bentonville
12	Koenigseder Realty Group	5	\$36.93	\$34.87	5.91%	RE/MAX Real Estate Results	Bentonville
13	Johnson Smith Team	6	\$35.24	\$27.85	26.54%	Lindsey & Associates	Rogers
14	McNaughton Team	3	\$32.69	\$34.41	-5.00%	McNaughton Real Estate	Fayetteville
15	Annette Gore Team	11	\$30.33	\$44.51	-31.86%	eXp Realty	Bentonville
16	Jose Esparza & Associates	8	\$29.89	\$28.37	5.36%	eXp Realty	Bentonville
17	Taylor Team	4	\$29.29	\$45.33	-35.38%	Keller Williams Market Pro Realty	Fayetteville
18	Mayer Team	6	\$28.54	\$33.10	-13.78%	Better Homes and Gardens Real Estate Journey	Bentonville
19	Beebe Group	2	\$27.59	\$13.86	99.06%	Weichert Realtors-The Griffin Co.	Springdale
20	Collective Team	8	\$26.97	\$27.08	-0.41%	Collective Real Estate Partners	Bentonville
21	Roe Team	4	\$26.05	\$22.72	14.66%	Crye-Leike Realtors	Rogers
22	Tim Wang Team	1	\$25.94	\$14.18	82.93%	Prestige Management & Realty	Rogers
23	H&R Group	11	\$25.89	\$17.16	50.87%	Thrive Real Estate	Bentonville
24	Sapphire Team	6	\$23.09	\$20.41	13.13%	Sapphire Realty	Cave Springs
25	Hartwick & Associates	5	\$21.88	\$11.68	87.33%	eXp Realty	Bentonville
26	Joshua Hagan Team	9	\$21.19	\$16.05	32.02%	eXp Realty	Bentonville
27	Lighthouse Group NWA	3	\$20.30	\$12.35	64.37%	Keller Williams Market Pro Realty	Bentonville
28	Burnett Real Estate Team	8	\$20.22	\$19.41	4.17%	Burnett Real Estate Team	Bentonville
29	Great Team Win Group	4	\$20.21	\$18.66	8.31%	eXp Realty	Bentonville
30	NWA Metro Group	4	\$20.11	\$14.72	36.62%	Coldwell Banker Harris McHaney & Faucette	Fayetteville
31	Boyd Sudar Team	3	\$19.38	NA	NA	Sudar Group	Fayetteville
32	Prowell Team	3	\$18.39	\$12.31	49.39%	Lindsey & Associates	Rogers
33	Motus Group	3	\$17.94	\$24.05	-25.41%	Keller Williams Market Pro Realty	Fayetteville
34	Market Edge Realty	8	\$17.90	\$32.54	-44.99%	1 Percent Lists Arkansas Real Estate	Bentonville

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Top-Producing Residential Teams

RANK	TEAM NAME	TEAM MEMBERS	SALES VOLUME		FIRM	CITY
			2022	2021		
35	12 Stones NWA	2	\$17.84	\$18.81	-5.16%	eXp Realty Rogers
36	Main St. Team	9	\$17.81	\$20.79	-14.33%	Main St. Real Estate Group Pea Ridge
37	Trina Team	3	\$14.61	\$20.88	-30.03%	Keller Williams Market Pro Realty Bentonville
38	MG Realty Group	3	\$13.89	\$15.05	-7.71%	Keller Williams Market Pro Realty Bentonville
39	Dave Hodges Team	4	\$13.87	\$11.00	26.09%	Keller Williams Market Pro Realty Fayetteville
40	Team Nina Clare and Dave	3	\$13.86	\$20.13	-31.15%	RE/MAX Real Estate Results Bentonville
41	NWA Real Estate HUB	3	\$13.68	\$13.26	3.17%	Keller Williams Market Pro Realty Fayetteville
42	Hunt Homes	3	\$12.36	NA	NA	Collier & Associates Fayetteville
43	Harris Group	3	\$11.47	NA	NA	Keller Williams Market Pro Realty Bentonville
44	Arlene Urquizu and Associates	4	\$11.41	\$11.26	1.33%	Collier & Associates Fayetteville
45	Patrick Pulliam & Grant Fazekas	2	\$11.19	NA	NA	eXp Realty Bentonville
46	Ronnie & Christy Whiteley	3	\$11.08	NA	NA	Montgomery Whiteley Realty Berryville
47	The Diaz Team	9	\$10.74	NA	NA	Fathom Realty Rogers
Totals		313	\$1,651.23	\$1,426.78	15.73%	

Notes: NA — Not available.

Source: Northwest Arkansas Board of Realtors

Research by Paul Gatling

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Largest Real Estate Firms

Ranked by 2022 total residential volume with a minimum of \$35 million. Dollar figures are in millions. Total volume reflects only sold, non-listed sold and auction sold residential properties that were listed on the Matrix software platform used by the Northwest Arkansas Board of Realtors (NABOR). All other transactions were excluded. Agent counts were taken in December 2022 and were supplied to the Business Journal by NABOR.

RANK	FIRM ADDRESS, CITY ZIP	PHONE	WEBSITE EMAIL	TOTAL VOLUME		AGENTS	BRANCH OFFICES GEOGRAPHIC AREA OF CONCENTRATION	YEAR FOUNDED OWNER OR PRINCIPAL BROKER
				2021	% CHANGE			
1	Coldwell Banker Harris McHaney & Faucette 3593 N. College Ave., Fayetteville 72703	479-521-6106	www.coldwellbankernwa.com ppark@coldwellbankerhmf.com	\$788.13 \$856.15	-7.9%	289	Bentonville, Rogers Northwest Arkansas, southwest Missouri, northeast Oklahoma	1956 Pat Harris
2	Lindsey & Associates Inc. 1200 Joyce Blvd., Fayetteville 72703	479-521-6611	www.lindsey.com realty@lindsey.com	\$705.17 \$651.22	8.3%	227	Bentonville, Rogers Northwest Arkansas	1973 Jim Lindsey
3	Keller Williams Market Pro Realty 1200 N. College Ave., Fayetteville 72703	479-718-2800	kwnwa.yourkwoffice.com through website	\$699.06 \$849.02	-17.7%	247	Bentonville, Eureka Springs, Rogers, Siloam Springs Northwest Arkansas	2004 Mike Duley
4	Collier & Associates 2558 E. Mission Blvd., No. 102, Fayetteville 72703	479-274-0662	www.collierandassociate.com info@collierandassociate.com	\$657.83 \$437.93	50.2%	195	Bentonville, Farmington, Rogers Northwest Arkansas	2013 Stuart Collier
5	Weichert Realtors-The Griffin Co. 5100 S. Thompson St., Springdale 72764	479-756-1003	www.weichertgriffin.com barry@weichertgriffin.com	\$465.35 \$408.28	14.0%	148	Bentonville, Fayetteville, Fort Smith Northwest Arkansas, Fort Smith metro, eastern Oklahoma, southern Missouri	1979 Gary Griffin
6	eXp Realty 1202 N.E. McClain, Bentonville 72712	866-720-5056	nar.exp Realty.com through website	\$424.75 \$250.59	69.5%	175	Centerton, Rogers, Bella Vista Northwest Arkansas	2016 Rod Hagan
7	Crye-Leike Realtors 3003 W. Walnut St., Rogers 72756	479-636-6633	www.crye-leike.com hcrye@crye-leike.com	\$397.13 \$421.63	-5.8%	144	Beaver Lake, Bella Vista, Bentonville, Gentry, Springdale, Fayetteville, Siloam Springs Northwest Arkansas, northeast Oklahoma, southwest Missouri	1977 Harold Crye
8	Better Homes & Gardens Real Estate Journey 523 S.E. Sixth St., Bentonville 72712	479-319-3737	www.bhgre-journey.com saust@bhgre-journey.com	\$374.79 \$316.11	18.6%	117	Fayetteville Northwest Arkansas	2008 Marion Aust, Ben Fox, Joey Jones, John Mayer
9	Limbird Real Estate Group 5247 W. Metro Park Crossing, Rogers 72758	479-254-4515	www.limbirdteam.com nick@limbirdteam.com	\$298.74 \$265.29	12.6%	49	None Northwest Arkansas	2015 Tara and Nick Limbird
10	RE/MAX Real Estate Results 3103 S.E. Moberly Lane, Bentonville 72712	479-271-9595	www.wearenwa.com kminor@remax.net	\$159.79 \$212.80	-24.9%	45	None Benton County	1997 Kim Minor
11	Fathom Realty 2879 W. Walnut St., Suite 101, Rogers 72756	479-381-0550	www.fathomrealty.com info@fathomrealty.com	\$142.46 \$127.38	11.8%	107	None Northwest Arkansas	2016 John Helm
12	Riverwood Homes Real Estate LLC 3420 N. Plainview Ave., Fayetteville 72703	479-316-7440	www.riverwoodhomesnwa.com info@riverwoodhomesnwa.com	\$128.19 \$114.59	11.9%	8	None Northwest Arkansas	2016 Mark Marquess
13	Portfolio Sotheby's International Realty 3712 S. Pinnacle Hills Parkway, Suite 101, Rogers 72758	479-273-6697	www.portfoliosothebysrealty.com info@portfoliosothebysrealty.com	\$128.16 \$103.43	23.9%	15	None Northwest Arkansas	2008 Kristen Boozman
14	HomeQuest Realty 5506 W. Walsh Lane, No. 204, Rogers 72758	479-250-3105	www.searchnarkansashomes.com team@searchnwa.com	\$126.78 \$135.00	-6.1%	49	None Northwest Arkansas	2018 Deana Smedlund
15	McMullen Realty Group 1800 S. 52nd St., Suite 405, Rogers 72758	479-544-9575	www.mcmullenrealtynwa.com through website	\$112.65 \$129.36	-12.9%	30	None Northwest Arkansas	2016 Misty McMullen
16	Rausch Coleman Realty Group LLC 4058 N. College, Suite 300, Fayetteville 72703	479-455-9090	www.rauschcolemanhomes.com susan.miller@rauschcoleman.com	\$105.21 \$88.94	18.3%	17	None Northwest Arkansas	1955 John R. Rausch
17	Gibson Real Estate 4500 W. Walnut St., Rogers 72756	479-372-4705	www.gibsonrealtors.com james@gibsonrealtors.com	\$101.50 \$96.49	5.2%	43	None Northwest Arkansas	2009 James Gibson
18	RE/MAX Associates Inc. 4102 N. Mall Ave., Suite 201, Fayetteville 72703	479-684-5757	www.sellingnwa.com jbraden@sellingnwa.com	\$100.97 \$87.64	15.2%	26	None Northwest Arkansas	1987 Margie Moldenhauer
19	Bassett Mix & Associates Inc. 3263 N. College Ave., Fayetteville 72703	479-521-5600	www.bassettmix.com brandy@bassettmix.com	\$97.01 \$146.53	-33.8%	43	None Northwest Arkansas	1989 David Mix
20	Berkshire Hathaway HomeServices Solutions Real Estate 2905 S. Walton Blvd., Suite 29, Bentonville 72712	479-271-2424	www.bhhsolutionsre.com customerservice@bhhsolutionsre.com	\$88.66 \$101.77	-12.9%	29	None Northwest Arkansas	2005 Jim Brandon, Scott Waymire
21	Smith & Associates Real Estate Services 1108 N. College Ave., Fayetteville 72703	479-225-6995	www.smithandassociatesnwa.com smithandassociatesnwa@gmail.com	\$86.79 \$90.12	-3.7%	40	Bentonville Northwest Arkansas	2017 Jason Smith
22	NextHome NWA Pro Realty 1401 S.W. 14th St., Suite 3, Bentonville 72712	479-418-3000	www.nexthomenwa.com chance@nexthomenwa.com	\$86.11 \$64.25	34.0%	11	None Benton County	2019 Chance Schubert
23	Buffington Homes of Arkansas 2826 E. Joyce Blvd., Fayetteville 72703	479-251-1106	www.buffingtonhomesar.com elizabeth.trumbo@buffingtonhomesar.com	\$83.26 \$96.40	-13.6%	8	None Northwest Arkansas	2015 Elizabeth Trumbo
24	Thrive Real Estate 1401 S.E. Walton Blvd., Suite 101, Bentonville 72712	479-250-9718	www.nwathrive.com through website	\$78.78 \$76.43	3.1%	38	None Northwest Arkansas	2018 Michael & Nina Nugent
25	Engel & Völkers Northwest Arkansas 211 S. Main St., Bentonville 72712	479-268-5170	nwa.evrealstate.com through website	\$71.93 \$45.40	58.4%	23	Springdale Northwest Arkansas	2016 Michelle Rouse Dearing
26	Carlton Realty 1641 W. 15th St., Suite 14, Fayetteville 72701	479-200-8028	www.carltonrealtyinc.com dale@carltonrealtyinc.com	\$62.98 \$29.18	115.8%	6	None Northwest Arkansas	2006 Dale Carlton

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Largest Real Estate Firms

RANK	FIRM ADDRESS, CITY ZIP	PHONE	WEBSITE EMAIL	TOTAL VOLUME		AGENTS	BRANCH OFFICES GEOGRAPHIC AREA OF CONCENTRATION	YEAR FOUNDED OWNER OR PRINCIPAL BROKER
				2022	% CHANGE			
27	Legend Realty Inc. 196 E. Main St., Farmington 72730	479-267-5911	www.legendrealty.com legendrealty@pgtc.com	\$59.97	6.3%	29	None Northwest Arkansas	1999 Keith Marrs
				\$56.42				
28	First Star Realty 797 N. Salem Road, Fayetteville 72704	479-267-1600	www.firststarnwa.com info@firststarnwa.com	\$55.27	-31.0%	11	None Northwest Arkansas	2015 Melissa Sims
				\$80.09				
29	The Brandon Group 326 S.W.A St., Suite 102, Bentonville 72712	479-787-3080	www.tbgnwa.com info@tbgnwa.com	\$53.05	-27.9%	21	None Northwest Arkansas	2013 Sumer Brandon
				\$73.54				
30	McNaughton Real Estate 3422 N. College Ave., No. 5, Fayetteville 72703	479-442-9099	www.mcnaughtonrealtors.com terri@mcnaughtonrealtors.com	\$53.01	-1.0%	15	None Northwest Arkansas	1976 Terri McNaughton
				\$53.53				
31	Heartfelt Homes 208 N. Walton Blvd., Suite 10, Bentonville 72712	479-340-0004	www.heartfelthomesnwa.com through website	\$51.51	70.7%	7	None Northwest Arkansas	2019 Amber Green
				\$30.18				
32	Prime Real Estate & Development 4762 Castlewood Lane, Fayetteville 72764	479-571-1515	www.primesellsnwa.com info@primesellsNWA.com	\$50.22	44.6%	26	None Northwest Arkansas	2007 Mike Parker
				\$34.72				
33	Prestige Management & Realty 2003 S. 52nd St., Suite 2, Rogers 72758	479-202-5013	www.prestigenwa.managebuilding.com prestigerentsnwa@gmail.com	\$47.02	51.2%	13	None Northwest Arkansas	2014 Michael Subbert
				\$31.10				
34	Southern Tradition Real Estate LLC 4700 S. Thompson St., B-101, Springdale 72764	479-365-2585	www.southerntraditionrealestate.com ben.israel@southerntraditionrealestate.com	\$45.28	28.9%	35	None Northwest Arkansas	2017 Ben Israel
				\$35.14				
35	The Sudar Group 509 W. Spring St., Suite 273, Fayetteville 72701	479-308-8380	www.sudargroup.com through website	\$42.75	412.6%	29	None Northwest Arkansas	2021 Doug and Corrine Sudar
				\$8.34				
36	Crawford Real Estate & Associates 520 S. Lincoln St., Lowell 72745	479-381-9898	www.crawfordred.com toby.crawford@gmail.com	\$42.29	-24.1%	10	None Northwest Arkansas	2011 Toby Crawford
				\$55.73				
37	Equity Partners Realty 3291 S. Thompson St., G-102, Springdale 72764	479-750-9500	www.equitypartnersrealty.com through website	\$35.11	-11.5%	23	None Northwest Arkansas	2014 Ryan Russell
				\$39.66				
Totals				\$7,107.66	6.7%	2,348		
				\$6,660.72				

Source: Northwest Arkansas Board of Realtors

Research by Paul Gatling