		The City Wi		Home Sales January 20		Selected Areas	5		
Central Arkansas (expanded)	Faulkner County	Grant County	Lonoke County	Pulaski County	Saline County	Hot Spring County	Jefferson County	White County	Totals
Units sold 2012 Units sold 2011	48 47	10 2	50 45	214 187	60 73	10 5	19 15	30 32	441 406
Units sold 2010 % change 2012 vs. 2011	49 2.13%	6 400.00%	37 11.11%	182 14.44%	65 -17.81%	4 100.00%	27 26.67%	35 -6.25%	405 8.62%
% change 2012 vs. 2010	-2.04%	66.67%	35.14%	17.58%	-7.69%	150.00%	-29.63%	-14.29%	8.89%
Avg. sales price 2012 Avg. sales price 2011	\$149,386 \$147,880	\$111,580 \$80,000	\$148,657 \$138,781	\$202,131 \$187,110	\$152,685 \$152,546	\$68,925 \$87,200	\$67,602 \$95,715	\$87,323 \$147,998	\$164,920 \$162,780
Avg. sales price 2010 % change 2012 vs. 2011	\$163,081 1.02%	\$109,166 39.48%	\$137,727 7.12%	\$178,877 8.03%	\$170,481 0.09%	\$139,375 -20.96%	\$92,987 -29.37%	\$126,209 -41.00%	\$160,159 1.31%
% change 2012 vs. 2012 Valuation 2012	-8.40% \$7,170,528	2.21% \$1,115,800	7.94% \$7,432,850	13.00% \$43,256,034	-10.44% \$9,161,100	-50.55% \$689,250	-27.30% \$1,284,438	-30.81% \$2,619,690	2.97% \$72,729,690
Valuation 2011	\$6,950,360	\$160,000	\$6,245,145	\$34,989,570	\$11,135,858	\$436,000	\$1,435,725	\$4,735,936	\$66,088,594
Valuation 2012 % change 2012 vs. 2011	\$7,990,969 3.17%	\$654,996 597.38%	\$5,095,899 19.02%	\$32,555,614 23.63%	\$11,081,265 -17.73%	\$557,500 58.08%	\$2,510,649 -10.54%	\$4,417,315 -44.68%	\$64,864,207 10.05%
% change 2012 vs. 2012 Days on market 2012	-10.27% 111	70.35% 97	45.86% 87	32.87% 84	-17.33% 114	23.63% 61	-48.84% 114	-40.69% 113	12.13% 94
Days on market 2011 Days on market 2010	86 102	65 48	99 66	91 77	94 74	120 169	115 139	88 66	93 82
% change 2012 vs. 2011	29.07%	49.23%	-12.12%	-7.69%	21.28%	-49.17%	-0.87%	28.41%	1.80%
% change 2012 vs. 2010 Median sales price 2012	8.82% \$131,250	102.08% \$116,000	31.82% \$138,950	9.09% \$154,950	54.05% \$142,950	-63.91% \$66,375	-17.99% \$73,000	71.21% \$77,000	14.84%
Median sales price 2011 Median sales price 2010	\$146,000 \$153,000	\$80,000 \$104,750	\$128,300 \$119,000	\$139,000 \$149,000	\$140,000 \$159,900	\$77,000 \$144,000	\$82,500 \$62,500	\$132,000 \$119,000	
% change 2012 vs. 2011	-10.10%	45.00%	8.30%	11.47%	2.11%	-13.80%	-11.52%	-41.67%	
% change 2012 vs. 2010	-14.22%	10.74%	16.76%	3.99%	-10.60%	-53.91%	16.80%	-35.29%	
Fort Smith area Units sold 2012	Crawford County 30	Sebastian County 61	<i>Totals</i> 91						
Units sold 2011	27	69	96						
Units sold 2010 % change 2012 vs. 2011	33 11.11%	65 -11.59%	98 -5.21%						
% change 2012 vs. 2010 Avg. sales price 2012	-9.09% \$115,598	-6.15% \$144,370	-7.14% \$134,885						
Avg. sales price 2011	\$98,473	\$113,035	\$108,939						
Avg. sales price 2010 % change 2012 vs. 2011	\$123,377 17.39%	\$113,911 27.72%	\$117,098 23.82%						
% change 2012 vs. 2012 Valuation 2012	-6.30% \$3,467,946	26.74% \$8,806,600	15.19% \$12,274,546						
Valuation 2011	\$2,658,760	\$7,799,391	\$10,458,151						
Valuation 2012 % change 2012 vs. 2011	\$4,071,445 30.43%	\$7,404,191 12.91%	\$11,475,636 17.37%						
% change 2012 vs. 2012 Days on market 2012	-14.82% 88	18.94% 130	6.96% 116						
Days on market 2011	127	101	108						
Days on market 2010 % change 2012 vs. 2011	103 -30.71%	112 28.71%	109 7.24%						
% change 2012 vs. 2010 Median sales price 2012	-14.56% \$88,791	16.07% \$141,000	6.59%						
Median sales price 2011	\$94,500 \$102,000	\$93,500 \$100,000							
Median sales price 2010 % change 2012 vs. 2011	-6.04%	50.80%							
% change 2012 vs. 2010	-12.95%	41.00%							
Jonesboro area Units sold 2012	Craighead County	Greene County	Totals 78						
Units sold 2011	61 99	17 18	117						
Units sold 2010 % change 2012 vs. 2011	68 -38.38%	9 -5.56%	77 -33.33%						
% change 2012 vs. 2010	-10.29%	88.89%	1.30% \$136,096						
Avg. sales price 2012 Avg. sales price 2011	\$136,838 \$135,942	\$133,432 \$96,042	\$129,804						
Avg. sales price 2010 % change 2012 vs. 2011	\$96,455 0.66%	\$97,844 38.93%	\$96,617 4.85%						
% change 2012 vs. 2012 Valuation 2012	41.87% \$8,347,118	36.37% \$2,268,344	40.86% \$10,615,462						
Valuation 2011	\$13,458,258	\$1,728,756	\$15,187,014						
Valuation 2012 % change 2012 vs. 2011	\$6,558,940 -37.98%	\$880,596 31.21%	\$7,439,536 -30.10%						
% change 2012 vs. 2012 Days on market 2012	27.26% 109	157.59% 100	42.69% 107						
Days on market 2011	101	85 133	99 105						
Days on market 2010 % change 2012 vs. 2011	7.92%	17.65%	8.63%						
% change 2012 vs. 2010 Median sales price 2012	7.92% \$104,500	-24.81% \$99,900	2.19%						
Median sales price 2011 Median sales price 2010	\$120,000 \$79,450	\$93,333 \$86,000							
% change 2012 vs. 2011	-12.92%	7.04%							
% change 2012 vs. 2010	31.53%	16.16%							
Northwest Arkansas	Benton County 194	Washington County 131	<b>Totals</b> 325						
Units sold 2011	194 194 130	141 95	335 225						
Units sold 2010 % change 2012 vs. 2011	0.00%	-7.09%	-2.99%						
% change 2012 vs. 2010 Avg. sales price 2012	49.23% \$166,521	37.89% \$147,550	44.44% \$158,874						
Avg. sales price 2011 Avg. sales price 2010	\$147,658 \$168,556	\$144,891 \$142,197	\$143,208 \$157,426						
% change 2012 vs. 2011	12.77%	1.84%	10.94%						
% change 2012 vs. 2012 Valuation 2012	-1.21% \$32,305,044	3.76% \$19,329,098	0.92% \$51,634,142						
Valuation 2011 Valuation 2012	\$28,645,688 \$21,912,263	\$20,429,624 \$13,508,693	\$47,974,786 \$35,420,956						
% change 2012 vs. 2011	12.77%	-5.39%	7.63%						
% change 2012 vs. 2012 Days on market 2012	47.43% 124	43.09% 147	45.77% 133						
Days on market 2011 Days on market 2010	114	115 126	114 119						
% change 2012 vs. 2011	8.77%	27.83%	16.47%						
% change 2012 vs. 2010 Median sales price 2012	8.77% \$132,000	16.67% \$130,500	11.93%						
Median sales price 2011 Median sales price 2010	\$112,000 \$125,000	\$97,000 \$119,100							
% change 2012 vs. 2011 % change 2012 vs. 2010	17.86% 5.60%	34.54% 9.57%							
-	5.00 /0	3.57 /0							
Report Totals Units sold 2012	935								
Units sold 2011	954								
Units sold 2010 % change 2012 vs. 2011	805 -1.99%								
% change 2012 vs. 2010 Avg. sales price 2012	16.15% \$157,491								
Avg. sales price 2011	\$146,445								
Avg. sales price 2010 % change 2012 vs. 2011	\$148,075 7.54%								
% change 2012 vs. 2012 Valuation 2012	6.36% \$147,253,840								
/aluation 2011	\$139,708,545								
/aluation 2012 % change 2012 vs. 2011	\$119,200,335 5.40%								
% change 2012 vs. 2012 Days on market 2012	23.53% 111								
Days on market 2011	103								
Days on market 2010 % change 2012 vs. 2011	98 8.24%								
% change 2012 vs. 2010	13.44%								

13.44%	13.44%	
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	Central Arkansas	rical data (Ja Fort Smith	Jonesboro	Northwest Arkansas	Totals	
2012 sales	441	91	78	325	935	
2011 sales	406	96	117	335	954	
2010 sales	405	98	77	225	805	
2009 sales	454	96	50	231	831	
2008 sales	559	114	84	290	1,047	
2007 sales	737	174	96	449	1,456	
2006 sales	681	144	96	435	1,356	
2005 sales	667	128	89	499	1,383	
2012 avg sales price	\$164,920	\$134,885	\$136,096	\$158,874	\$157,491	
2011 avg sales price	\$162,780	\$108,939	\$129,804	\$143,208	\$146,445	
2010 avg sales price	\$160,159	\$117,098	\$96,617	\$157,426	\$148,075	
2009 avg sales price	\$140,241	\$120,200	\$114,855	\$162,491	\$142,583	
2008 avg sales price	\$151,844	\$137,171	\$123,347	\$198,045	\$160,757	
2007 avg sales price	\$150,743	\$118,932	\$137,718	\$173,947	\$153,238	
2006 avg sales price	\$152,588	\$124,062	\$124,623	\$196,488	\$161,662	
2005 avg sales price	\$148,289	\$113,146	\$118,715	\$176,077	\$153,159	
2012 valuation	\$72,729,690	\$12,274,546	\$10,615,462	\$51,634,142	\$147,253,840	
2011 valuation	\$66,088,594	\$10,458,151	\$15,187,014	\$47,974,786	\$139,708,545	
2010 valuation	\$64,864,207	\$11,475,636	\$7,439,536	\$35,420,956	\$119,200,335	
2009 valuation	\$63,669,469	\$11,539,200	\$5,742,740	\$37,535,337	\$118,486,746	
2008 valuation	\$84,880,731	\$15,637,498	\$10,361,118	\$57,433,030	\$168,312,377	
2007 valuation	\$111,097,422	\$20,694,110	\$13,220,928	\$78,102,153	\$223,114,613	
2006 valuation	\$103,912,407	\$17,864,874	\$11,963,760	\$85,472,445	\$219,213,486	
2005 valuation	\$98,908,528	\$14,482,661	\$10,565,661	\$87,862,347	\$211,819,197	